



Date: 19/4/2022

Campus Director, ICEEM

Aurangabad.

Subject: Proposal for Introducing a Course in 'Soft Skills Development" for MBA SY Students for the Academic Year 2021-22

Respected Sir,

I am writing to propose the Introducing a Course in "Soft Skills Development" for MBA SY Students for the Academic Year 2021-22

This Soft Skills Development Course is designed to equip participants with essential personal and interpersonal skills required for professional success. The course focuses on enhancing communication, emotional intelligence, leadership, and teamwork abilities, among other critical soft skills. Through interactive sessions, practical exercises, and real-world examples, participants will learn to effectively navigate various professional scenarios and build strong, productive relationships.

I believe that introducing this course will significantly benefit our students and enhance the academic standards of our MBA Department. I kindly request you to consider this proposal and approve the introduction of "Soft Skills Development" as a part of the curriculum for the upcoming academic year. Thank you for considering my request. I am looking forward to your positive response.

Yours sincerely,

Name:- Dr. Deepmala Biradar. Head of MBA Department

International Centre of Excellence In Engg. & MGMT. Aurangabad

International Center for Excellence in Engineering & Management



Course Objectives:

- Improve communication skills for clear and effective interaction.
- Develop emotional intelligence to manage oneself and relationships better.
- Enhance teamwork and collaboration skills.
- Foster leadership abilities to inspire and motivate teams.
- Learn time management techniques to boost productivity.
- Strengthen problem-solving and critical thinking skills.
- Adapt to changing environments and handle stress effectively.
- Cultivate customer service skills to improve client interactions.
- Build professional networks and maintain ethical standards..

Course Outline:

- Demonstrate effective communication skills in various contexts.
- Apply emotional intelligence techniques to manage interpersonal relationships.
- Work collaboratively in diverse teams to achieve common goals.
- Develop a personal development plan to enhance professional growth.
- Exhibit professionalism and ethical behavior in professional settings.

Benefits to Students:

- Clarity and Conciseness: Learn to articulate thoughts clearly and concisely, making academic presentations and class discussions more effective.
- Active Listening: Develop listening skills that improve understanding and collaboration with peers and instructors.
- Build better relationships with classmates and teachers, leading to a more supportive and engaging learning environment.
- Teamwork: Enhance collaboration skills essential for group projects, sports teams, and extracurricular activities.
- Gain insights into personal emotions and behaviors, fostering self-improvement and maturity.
- Empathy: Improve empathy and understanding of others, creating a more inclusive and respectful community.
- Prioritization: Learn to prioritize tasks effectively, balancing academic responsibilities with personal activities.
- Increase productivity and reduce stress by mastering time management techniques.
- Cultivate leadership qualities that enable students to take on leadership roles in school SIDIRECTOR International Centre of organizations and beyond. Excellence In Engg. & MGM
- Learn to inspire and motivate peers, fostering a positive and productive team environment, abad
- Stronger Problem-Solving and Critical Thinking Skills:
- Enhance analytical thinking, enabling better understanding and solution of complex problems.





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Soft-skills Assisment

Multiple-Choice Questions (MCQs) Test Paper

(20 Marks)

- Q1: Which of the following is a critical component of effective communication?
- a) Speaking louder
- b) Active listening
- c) Interrupting frequently
- d) Using technical jargon

Answer: b) Active listening

- O2: Which behavior is essential for effective teamwork?
- a) Working in isolation
- b) dominating the discussion
- c) Sharing credit and responsibilities
- d) Ignoring others' opinions

Answer: c) Sharing credit and responsibilities

- Q3: Which step is NOT part of the problem-solving process?
- a) Defining the problem
- b) Blaming others
- c) Generating alternatives
- d) Implementing solutions

Answer: b) Blaming others

- Q4: Which of the following is a characteristic of a good leader?
- a) Micromanaging
- b) Empathy
- c) Inflexibility
- d) Self-centeredness

Answer: b) Empathy

- Q5: What is an effective time management strategy?
- a) Prioritizing tasks
- b) Multitasking all the time
- c) Procrastination
- d) Working without breaks

Answer: a) Prioritizing tasks

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Q6: Adaptability in the workplace involves: a) Refusing to change

b) Sticking to one routine

c) Adjusting to new conditions

d) Avoiding new technologies

Answer: c) Adjusting to new conditions

Q7: Which technique is useful for resolving conflicts?

a) Avoiding the problem

b) Confrontation

c) Open and honest communication

d) Ignoring the other person

Answer: c) Open and honest communication

Q8: Emotional intelligence includes: a) High IQ

b) Technical skills

c) Self-awareness and empathy

d) Physical strength

Answer: c) Self-awareness and empathy

Q9: What is a key component of effective networking?

a) Asking for favors immediately

b) Building and maintaining relationships

c) Keeping communication one-sided

d) Limiting interactions to emails

Answer: b) Building and maintaining relationships

10. Critical Thinking

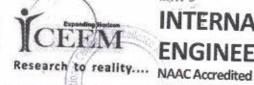
Q10: Critical thinking involves: a) Accepting information without question

b) Analyzing and evaluating information objectively

c) Following instructions blindly

d) Ignoring different perspectives

Answer: b) Analyzing and evaluating information objectively





Marking Scheme

Sr. No.	Assessment Component	Marks Allocation
	Multiple-Choice Questions (MCQ)	20 marks
	Total	
		20 marks

Kindly, consider it.

Thank you.

Head of the Department





Date:20/4/2022

To. Campus Director. ICEEM Aurangabad.

Subject: Proposal for Introducing a Course in "Bussiness Communication" for MBA FY Students for the Academic Year 2021-22

Respected Sir,

I am writing to propose the Introducing a Course in "Bussiness Communication" for MBA FY Students for the Academic Year 2021-22

This course explores the principles and practices of effective communication in business environments. Students will learn to communicate clearly, concisely, and persuasively through various mediums including written documents, presentations, and interpersonal interactions. Topics covered include:

I believe that introducing this course will significantly benefit our students and enhance the academic standards of our MBA Department. I kindly request you to consider this proposal and approve the introduction of "Bussiness Communication" as a part of the curriculum for the upcoming academic year. Thank you for considering my request. I am looking forward to your positive response. Yours sincerely,

> Name :- Dr. Deepmala Biradar. Head of MBA Department

International Center for Excellence in Engineering & Management

International Centre of Excellence In Engg. & MGMT Aurangabad



Course Objectives:

- 1. Communication Foundations: Understanding the basics of communication theory, channels, and barriers.
- 2. Written Communication: Developing skills in writing business correspondence, emails, reports, and proposals with emphasis on clarity, coherence, and professionalism.
- 3. Verbal Communication: Techniques for effective speaking, presenting ideas, and engaging audiences in meetings, negotiations, and public speaking scenarios.
- Non-verbal Communication: Understanding the role of body language, gestures, and facial expressions in conveying messages and building rapport.
- 5. Interpersonal Communication: Strategies for active listening, conflict resolution, and building positive relationships in a business context.
- 6. Technology in Communication: Leveraging digital tools and platforms for efficient communication, including virtual meetings, social media, and collaborative software.

Course Outline:

By the end of the course, students will be able to:

- Apply communication theories to various business contexts.
- Craft clear and concise business messages appropriate for different audiences.
- Deliver effective presentations and participate confidently in business discussions.
- Navigate interpersonal challenges and build productive professional relationships.
- Utilize technology to enhance communication efficiency and effectiveness.

Benefits to Students:

Studying Business Communication offers several benefits to students, enhancing their professional skills and preparing them for success in various career paths. Here are some key benefits:

- 1. Enhanced Communication Skills: Students develop proficiency in both written and verbal communication, allowing them to express ideas clearly, persuasively, and professionally.
- 2. Improved Interpersonal Skills: They learn effective techniques for active listening, conflict resolution, and building positive relationships in professional settings, which are crucial for teamwork and leadership roles.
- 3. Professionalism: Understanding business communication norms and etiquette helps students project a professional image in their interactions with colleagues, clients, and stakeholders.
- 4. Career Readiness: By mastering communication techniques like writing business reports, delivering presentations, and participating in meetings, students become better prepared for job interviews and advancement opportunities.
- 5. Critical Thinking: Analyzing communication challenges and selecting appropriate strategies ECTOR fosters critical thinking skills, enabling students to solve problems and make informed decisionstre of
- 6. Adaptability in Digital Communication: With exposure to digital tools and platforms, students. & MGM learn to leverage technology for efficient communication in virtual and global business ngabad environments.





Bussiness Communication Assisment

Multiple-Choice Questions (MCQs) Test Paper

(20 Marks)

- 1: Which communication channel is typically the richest in terms of information richness and feedback?
- A) Written communication
- B) Face-to-face communication
- C) Emails
- D) Memos

Answer: B) Face-to-face communication

- 2: What does the acronym "BCC" stand for in email communication?
- A) Blind Carbon Copy
- B) Business Communication Code
- C) Basic Communication Course
- D) Business Correspondence and Composition

Answer: A) Blind Carbon Copy

- 3: Which of the following is NOT a type of non-verbal communication?
- A) Gestures
- B) Emails
- C) Posture
- D) Facial expressions

Answer: B) Emails

- 4: Which of the following communication styles focuses on assertiveness and cooperation?
- A) Passive
- B) Aggressive
- C) Passive-aggressive
- D) Assertive

Answer: D) Assertive

- 5: Which communication barrier refers to the tendency to perceive and interpret information according to preconceived beliefs?
- A) Physical barriers
- B) Psychological barriers
- C) Semantic barriers
- D) Cultural barriers

Answer: B) Psychological barriers

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6: In the context of communication, what does the acronym "CEO" stand for?

A) Chief Executive Officer

B) Customer Engagement Officer

C) Communications and External Outreach

D) Corporate Executive Operations

Answer: A) Chief Executive Officer

7: Which of the following is a formal method of communication used to transmit information within an

A) Grapevine

B) Informal networks

C) Circulars

D) Rumors

Answer: C) Circulars

8: What type of communication style involves ignoring or dismissing the needs and feelings of others?

B) Aggressive

C) Assertive

D) Passive-aggressive

Answer: B) Aggressive

9: Which communication model identifies the sender, message, channel, receiver, and feedback as essential components?

A) Shannon-Weaver model

B) Aristotle's model

C) Transactional model

D) Linear model

Answer: A) Shannon-Weaver model

10: Which of the following is NOT a stage in the process of effective listening?

A) Hearing

B) Understanding

C) Responding

D) Judging

Answer: D) Judging





Marking Scheme

Sr. No.	Assessment Component	Marks Allocation	
	Multiple-Choice Questions (MCQ)	20 marks	
!	Total	20 marks	

Kindly, consider it.

Thank you.

Head of MBA Department



Date:8/12/23

To, Campus Director. **ICEEM** Aurangabad.

Subject: Proposal for Introducing a Course in "Excel Advance" for MBA FY Students for the Academic Year 2022-23

Respected Sir.

I am writing to propose the Introducing a Course in "Excel Advance" for MBA FY Students for the Academic Year 2022-23

This course explores the principles and practices of effective communication in business environments. Students will learn to communicate clearly, concisely, and persuasively through various mediums including written documents, presentations, and interpersonal interactions. Topics covered include:

I believe that introducing this course will significantly benefit our students and enhance the academic standards of our MBA Department. I kindly request you to consider this proposal and approve the introduction of "Excel Advance" as a part of the curriculum for the upcoming academic year. Thank you for considering my request. I am looking forward to your positive response. Yours sincerely.

> Name :- Dr. Deepmala Biradar. Head of MBA Department

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Excel Advance

- Gain proficiency in using complex functions such as VLOOKUP, INDEX-MATCH, and array formulas for advanced data manipulation.
- Understand and effectively use pivot tables to summarize, analyze, and present large datasets.
 Create dynamic pivot charts for insightful data visualization.
- Develop skills in creating macros to automate repetitive tasks and enhance workflow efficiency using VBA (Visual Basic for Applications).
- Implement sophisticated data validation rules and utilize conditional formatting techniques to highlight trends, anomalies, and key insights in data.
- Design and build dynamic dashboards and reports that provide interactive insights into complex datasets using slicers, timelines, and advanced charting techniques.
- Master advanced charting features to create visually appealing charts like combo charts, waterfall charts, and sparklines for effective data representation.
- Utilize Excel's collaboration tools to securely share workbooks, track changes, and manage access permissions for effective teamwork.
- Learn techniques to optimize data models, handle large datasets efficiently, and improve spreadsheet performance for complex analysis tasks.

Course Outline:

- · Develop a solid understanding of Excel's interface, navigation, and basic functionalities.
- Data Entry and Formatting
- Efficiently enter and format data, including text, numbers, dates, and formatting cells for clarity and readability.
- Master essential Excel formulas and functions such as SUM, AVERAGE, IF, and VLOOKUP to perform calculations and data analysis tasks.
- Utilize tools like sorting, filtering, and conditional formatting to analyze and visualize data effectively.
- Create and customize PivotTables and PivotCharts to summarize, analyze, and present data insights dynamically.
- Enhance skills with advanced functions including INDEX-MATCH, SUMIFS, COUNTIFS, and array formulas for more complex data manipulation.





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Benefits to Students:

- Improved Data Analysis Abilities: Students can analyze large datasets more effectively, using advanced functions and tools like PivotTables and PivotCharts to extract meaningful insights from data.
- Enhanced Problem-Solving Skills: Mastering complex Excel formulas and functions fosters
 critical thinking and problem-solving abilities, applicable across various academic and professional
 scenarios.
- Efficient Task Automation: Knowledge of macros and VBA enables students to automate repetitive tasks, saving time and reducing errors in data entry and processing.
- Advanced Reporting Capabilities: Students can create dynamic dashboards and reports that visually represent data trends and patterns, enhancing their ability to communicate insights effectively.
- Preparation for Professional Roles: Advanced Excel skills are highly valued in many industries,
 preparing students for roles in data analysis, financial modeling, and business intelligence.
- Academic Excellence: With better organization and analysis of academic data, students can track
 their progress more effectively, manage study schedules, and improve overall academic
 performance.
- Career Readiness: Employers often seek candidates proficient in Excel for roles ranging from finance and accounting to marketing and operations, giving students a competitive edge in the job market.



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Excel Advance Assisment

Multiple-Choice Questions (MCQs) Test Paper

(20 Marks)

- 1. What does the VLOOKUP function in Excel do?
 - A. Searches for a value in the first column of a table array and returns a value in the same row from another column
 - B. Calculates the average of selected numbers in a range
 - C. Counts the number of cells that contain numbers in a range
 - D. Checks if two cells are equal

Answer: A. Searches for a value in the first column of a table array and returns a value in the same row from another column

- Which Excel function would you use to find the highest value in a range of cells?
 A.MAX B. SUM C. AVERAGE D. COUNT Answer: A. MAX
- 3. In Excel, what does the formula =SUM(A1) do?
 - A. Multiplies the values in cells A1 to A10
 - B. Divides the values in cells A1 to A10
 - C. Adds the values in cells A1 to A10
 - D. Finds the average of the values in cells A1 to A10

Answer: C. Adds the values in cells A1 to A10

- 4. Which Excel feature allows you to create dynamic reports by connecting to external data sources? A.PivotTables B. Data Validation C. Conditional Formatting D. Power Query Answer: D. Power Query
- 5. What is the purpose of the IFERROR function in Excel?
 - A. Counts the number of errors in a selected range
 - B. Checks if a cell contains an error value and returns a specified value if true
 - C. Calculates the sum of selected cells
 - D. Checks if two cells are equal

Answer: B. Checks if a cell contains an error value and returns a specified value if true

- 6. Which Excel function would you use to count the number of cells in a range that meet specifie criteria?
- A. COUNT B. AVERAGE C. COUNTIF D. SUMIF Answer: C. COUNTIF





- 8. What does the CONCATENATE function in Excel do?
 - A. Adds numbers in selected cells
 - B. Combines text from multiple cells into one cell
 - C. Calculates the average of selected numbers in a range
 - D. Divides numbers in selected cells

Answer: B. Combines text from multiple cells into one cell

- In Excel, what does the formula =VLOOKUP(A2, B2
 - , 3, FALSE) do?
 - A. Searches for a value in column B and returns a value from column D
 - B. Searches for a value in column A and returns a value from column B
 - C. Searches for a value in column D and returns a value from column B
 - D. Searches for a value in column B and returns a value from column C

Answer: A. Searches for a value in column B and returns a value from column D

- 10. Which Excel feature allows you to visualize trends and variations in data within a single cell? A. Goal Seek B. Data Validation C. Conditional Formatting D. Scenario Manager Answer: C. Conditional Formatting
- 11. What is the purpose of the INDEX function in Excel?
 - A. Returns the reference of a cell
 - B. Returns the row number of a cell
 - C. Returns the value of a cell at a specified row and column
 - D. Returns the average value of selected cells

Answer: C. Returns the value of a cell at a specified row and column

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Marking Scheme

Sr. No.	Assessment Component	Marks Allocation
1	Multiple-Choice Questions (MCQ)	20 marks
	Total	20 marks

Kindly, consider it.

Thank you.

Head of the Department





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Date:18/12/23

To, Campus Director, ICEEM Aurangabad.

Subject: Proposal for Introducing a Course in "Time Management" for MBA SY Students for the Academic Year 2022-23

Respected Sir,

I am writing to propose the Introducing a Course in "time Management" for MBA SY Students for the Academic Year 2022-23

Time management refers to the process of organizing and planning how to divide your time between specific activities effectively. It involves prioritizing tasks, setting goals, allocating resources, and scheduling activities to maximize productivity and achieve objectives. Effective time management helps individuals work smarter rather than harder, ensuring tasks are completed efficiently without feeling overwhelmed or stressed. Key aspects often include prioritization, setting deadlines, delegation, minimizing distractions, and maintaining a balance between work and personal life.

I believe that introducing this course will significantly benefit our students and enhance the academic standards of our MBA Department. I kindly request you to consider this proposal and approve the introduction of "Time Management" as a part of the curriculum for the upcoming academic year. Thank you for considering my request. I am looking forward to your positive response. Yours sincerely,

Name: - Dr. Deepmala Biradar. Head of MBA Department

International Center for Excellence in Engineering & Management

CAMPUS DIRECTOR
International Centre of
Excellence In Engg. & MGMT.
Aurangabad

Website: www.iceemabad.com | E-mail: director@iceemabad.com



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Course Objectives:

- Understand Time Management Principles: Gain a comprehensive understanding of the principles and theories underlying effective time management.
- Set Clear Goals and Priorities: Learn techniques to define and prioritize goals, aligning them with personal and organizational objectives.
- Develop Planning and Scheduling Skills: Acquire skills in creating realistic schedules, task lists, and routines to optimize time usage.
- Master Task Management Techniques: Learn strategies for breaking down tasks, delegating effectively, and managing projects efficiently.
- Minimize Procrastination and Time Wasters: Identify common time wasters and develop strategies to overcome procrastination and maintain focus.
- Handle Distractions and Interruptions: Learn methods to minimize distractions, handle interruptions, and stay focused on critical tasks.
- Implement Productivity Tools and Technologies: Explore tools, apps, and technology that enhance productivity and time management efficiency.
- Conduct Time Audits and Assessments: Develop skills to conduct time audits, analyze time usage patterns, and implement improvements based on findings.
- Balance Workload and Personal Life: Understand the importance of work-life balance and develop strategies to achieve it through effective time management.
- Continuous Improvement: Cultivate habits for ongoing self-assessment, reflection, and adjustment to continually improve time management practices.

Course Outline:

By the end of the course, students will be able to:

- · Overview of Time Management Principles
- · Importance of Effective Time Management
- Benefits of Improved Time Management SkillsSetting SMART Goals (Specific, Measurable, Achievable, Relevant, Time-bound)
- Prioritization Techniques (Eisenhower Matrix, ABC Analysis)
- Aligning Goals with Personal and Organizational ObjectivesCreating Effective Time Blocks and Schedules
- · Techniques for Planning Daily, Weekly, and Long-term Tasks
- Using Tools and Technology for Scheduling (Calendars, Apps)
- · Breaking Down Tasks into Manageable Steps
- · Strategies for Managing Projects Efficiently
- · Delegation Techniques and Effective Task Assignment



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Benefits to Students:

Time management offers several significant benefits to students, enhancing their academic performance, personal well-being, and future success:

- Improved Academic Performance: Effective time management helps students prioritize tasks such
 as assignments, projects, and study sessions. This allows them to allocate sufficient time to each
 subject or task, leading to better understanding of material and improved grades.
- Reduced Stress and Anxiety: By managing their time effectively, students can avoid last-minute cramming and deadline pressures. This leads to reduced stress levels, better mental health, and an overall improved sense of well-being.
- Enhanced Productivity: Time management skills enable students to work more efficiently. They
 can accomplish more in less time by setting clear goals, planning their study sessions, and
 eliminating distractions.
- Development of Self-Discipline: Learning to manage time effectively requires discipline and selfcontrol. Students develop these crucial life skills, which are valuable both academically and professionally.
- Opportunities for Personal Growth: Effective time management allows students to pursue extracurricular activities, hobbies, and personal interests without compromising their academic responsibilities. This holistic approach fosters personal growth and a balanced lifestyle.
- Preparation for Future Challenges: Mastering time management prepares students for the demands
 of higher education and the workforce. They learn to prioritize tasks, meet deadlines consistently,
 and adapt to changing circumstances—skills essential for future success.

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Time Management Assisment

Multiple-Choice Questions (MCQs) Test Paper

(20 Marks)

- 1. What is the primary purpose of time management?
 - A) To eliminate all tasks
 - o B) To maximize productivity and efficiency
 - C) To procrastinate effectively
 - o D) To work without breaks
 - o Answer: B) To maximize productivity and efficiency
- 2. Which technique helps in prioritizing tasks based on urgency and importance?
 - o A) ABC analysis
 - o B) Random selection
 - C) Avoidance strategy
 - D) Overloading schedule
 - Answer: A) ABC analysis
- 3. What does the Eisenhower Matrix help in organizing?
 - A) Goals and objectives
 - B) Tasks based on urgency and importance
 - C) Social events
 - o D) Reading materials
 - Answer: B) Tasks based on urgency and importance
- 4. What is a common consequence of poor time management?
 - A) Increased stress
 - B) Improved concentration
 - o C) Decreased workload
 - D) Enhanced creativity
 - Answer: A) Increased stress
- 5. Which of the following is NOT a time management tool?
 - o A) Calendar
 - o B) Task list
 - o C) Stopwatch
 - D) Randomizer
 - o Answer: D) Randomizer
- 6. What is the first step in effective time management?
 - o A) Checking emails
 - o B) Setting clear goals
 - o C) Taking random breaks
 - D) Ignoring deadlines
 - o Answer: B) Setting clear goals



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- Which strategy helps in overcoming procrastination?
 - o A) Setting SMART goals
 - B) Delaying important tasks
 - C) Multitasking without breaks
 - o D) Avoiding planning
 - Answer: A) Setting SMART goals
- 8. How does effective time management impact productivity?
 - A) Decreases productivity
 - B) Increases stress levels
 - C) Maximizes productivity
 - o D) Reduces efficiency
 - o Answer: C) Maximizes productivity
- What is the benefit of creating a daily schedule?
 - A) It increases randomness
 - o B) It maximizes distractions
 - o C) It enhances focus and organization
 - D) It reduces flexibility
 - Answer: C) It enhances focus and organization
- 10. What role does delegation play in time management?
 - A) Increases personal workload
 - B) Enhances efficiency
 - o C) Encourages procrastination
 - D) Eliminates tasks
 - o Answer: B) Enhances efficiency

Marking Scheme

Sr. No.	Assessment Component	Morles Allegati
	Multiple-Choice Questions (MCQ)	Marks Allocation 20 marks
2	Total	
	2 0 0 0 0	20 marks

Kindly, consider it.

Thank you.

CAMPUS DIRECTOR International Centre of Excellence In Engg. & MGMT. Aurangabad

Head of the Department



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Date: 22/4/2021

To, Dr. Deepmala Biradar, Head of MBA Department. ICEEM,

Subject: Sanction for the Introducing a Course in "Bussiness Communication" for MBA FY Students for the Academic Year 2021-22.

Dear Dr. Deepmala Biradar,

I am pleased to inform you that the College Development Committee has reviewed and approved your proposal to introduce Introducing a Course in "Bussiness Communication" for MBA FY Students for the Academic Year 2021-22.

We commend your initiative in proposing this course, which aligns with the college's commitment to providing our students with up-to-date and relevant educational opportunities.

Approved Course Details:

Course Title: Bussiness Communication

Department: MBA Department

Level: MBA

Academic Year: 2021-22





Date:21/4/2021

To. Dr. Deepmala Biradar. Head of MBA Department. ICEEM.

Subject: Sanction for the Introducing a Course in "SoftSkills" for MBA SY Students for the Academic Year 2021-22

Dear Dr. Deepmala Biradar,

I am pleased to inform you that the College Development Committee has reviewed and approved your proposal to introduce Introducing a Course in "SoftSkills" for MBA SY Students for the Academic Year 2021-22.

We commend your initiative in proposing this course, which aligns with the college's commitment to providing our students with up-to-date and relevant educational opportunities.

Approved Course Details: Course Title: "SoftSkills" Department: MBA Department

Level: MBA

Academic Year: 2021-22



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Date:10/12/23

To, Dr. Deepmala Biradar, Head of MBA Department. ICEEM.

Subject: Sanction for the Introducing a Course in "Excel Advance" for MBA FY Students for the Academic Year 2022-23

Dear Dr. Deepmala Biradar,

I am pleased to inform you that the College Development Committee has reviewed and approved your proposal to introduce Introducing a Course in "Excel Advance" for MBA FY Students for the Academic Year 2022-23

We commend your initiative in proposing this course, which aligns with the college's commitment to providing our students with up-to-date and relevant educational opportunities.

Approved Course Details:

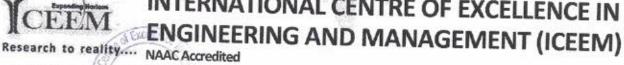
Course Title: in "Excel Advance" Department: MBA Department

Level: MBA

Academic Year: 2022-23



INTERNATIONAL CENTRE OF EXCELLENCE IN





Date:20/12/23

To. Dr. Deepmala Biradar. Head of MBA Department. ICEEM.

Subject: Sanction for the Introducing a Course in "Time Management" for MBA SY Students for the Academic Year 2022-23

Dear Dr. Deepmala Biradar,

I am pleased to inform you that the College Development Committee has reviewed and approved your proposal to introduce Introducing a Course in "Time Management" for MBA SY Students for the Academic Year 2022-23

We commend your initiative in proposing this course, which aligns with the college's commitment to providing our students with up-to-date and relevant educational opportunities.

Approved Course Details:

Course Title: "Time Management" Department: MBA Department

Level: MBA

Academic Year: 22-23

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INTERNATIONAL CENTRE OF EXCELLENCE IN ENGINEERING AND MANAGEMENT (ICEEM)

NAAC ACCREDITED

REF: ICEEM/MBA/CC/2021-22/01

Date :- 25/04/2022

Department: Master of Business Administration

Notice

All MBA First-Year Students are hereby informed that the certification course with following details will start from 02/05/22.

Certificate Course:- Business Communication

Eligibility: MBA First-Year students

Course Duration: [30 Days]

Head of Department

Department:- Master of Business Administration



INTERNATIONAL CENTRE OF EXCELLENCE IN ENGINEERING AND MANAGEMENT (ICEEM)



NAAC ACCREDITED

REF: ICEEM/MBA/CC/2021-22/02

Date :- 25/04/2022

Department: - Master of Business Administration

Notice

All MBA Second-Year Students are hereby informed that the certification course with following details will start from 02/05/22.

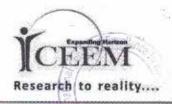
Certificate Course:- Soft skill Development

Eligibility: MBA Second-Year students

Course Duration: [30 Days]

Head of Department

Department:- Master of Business Administration



INTERNATIONAL CENTRE OF EXCELLENCE IN ENGINEERING AND MANAGEMENT (ICEEM)



NAAC ACCREDITED

REF: ICEEM/MBA/CC/2022-23/01

Date :- 13/12/2023

Department:- Master of Business Administration

Notice

All MBA First-Year Students are hereby informed that the certification course with following details will start from 19/12/23.

Certificate Course:- Excel Advance

Eligibility: MBA First-Year students

Course Duration: [30 Days]

Head of Department

Department:- Master of Business Administration



INTERNATIONAL CENTRE OF EXCELLENCE IN ENGINEERING AND MANAGEMENT (ICEEM)



NAAC ACCREDITED

REF: ICEEM/MBA/CC/2022-23/02

Date :- 22/12/2023

Department :- Master of Business Administration

Notice

All MBA Second-Year Students are hereby informed that the certification course with following details will start from 30/01/23.

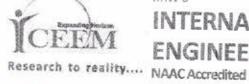
Certificate Course :- Time Management

Eligibility: MBA Second-Year students

Course Duration: [30 Days]

Head of Department

Department: - Master of Business Administration





Certificate Course Distrubtion Record MBA Firest Year:-2021-2022

Course Name; - Bussiness Communication.

Sr No.	Name of Student	Signature
1	BANDGARA MANOJA MANOHARA	Phoens D
2	BANDRE PRASAD RAJU	Monay 8
3	BANSODE DIPALI NARAYAN	7
4	BARWAL BHUMIKA BHARATSING	Day
5	BIRADAR ANIKET ANKUSH	Besund
6	BIRADAR SADASHIV ANKUSH	2: 1
7	BODELE PRALAY PREMDAS	Jones
8	CHAPE YOGESH SHRIMANT	SIBON
9	CHIMANKAR HEMANT TIKARAM	Mikaren
10	CHOLE PREM SHIVAJI	- Land
11	DEORE RUPALI BALIRAM	Duil I
12	DHAKNE AMOL PANDIT	1 Links
13	GADGE MRUNALI ANIL	(AMC)
14	GAYKE SAVITA BABASAHEB	Charte
15	GHOLVE MONIKA NAMDEO	Ch +1
16	HIRKAR KEDAR BADRINATH	Malul
17	HIWARKAR VICKY DILIP	Latin
18	JADHAV PRASHANT SHALIKRAM	00/2/200
19	JOSHI NIKHIL GAJANAN	Gilhaan .
20	KADAM SHUBHAM RAMESH	A ALLE
21	KAKDEA MOHITA SHARADA	kwat:Le
22	KALYANKAR POOJA DEVIDAS:	Malia
23	KASLIWAL RICHA MANOJKUMAR	Actron
24	KHANDRE SHUBHAM ANIL	Kind !
25	KHEDKAR SUREKHA AJINATH	TAX
26	KULDHAR AARATI DIPAK	Ind D
27	LAGHANE KRUSHNA DNYANESHWAR	Aradal
28	LOHAR MAHESH ATMARAM	hours
29	MANEE AKASHA SANJAYA	Oliver
30	MARATHE ARVIND GAURISHANKAR	Ciewel Marothe
31	MIRGEA AKSHAY KAUTIK	L. M.
	MUNDHE SHUBHAM KESHAV	CAMPUS DIREC
	NAGRALE PRADNYA BABURAO	Jauran International Cent
	PANDURE PIYUSH GANESH	Excellence In Engg. 8
	The state of the s	Aurangal



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INTERNATIONAL CENTRE OF EXCELLENCE IN **ENGINEERING AND MANAGEMENT (ICEEM)**

35	PATIL OMKAR SOMNATH	Fata
36	PAWAR PAYAL VASNTA	
37	PAWAR SHARAD VILAS	Poyal
38	RATHOD PANKAJ KAILAS	01.
39	SAKARE RUPESH GANESH	and I was
40	SATPUTE AMOL RAMESH	Ann
41	SHEJWAL TUSHAR SHANTILAL	
42	SHINDE BABASAHEB DYANDEV	Dansel State
43	SURWASE SHRIPAD PRAKASH	Best Desir
44	TANDALE SUMIT SANTOSH	9000
45	TELGAD SHANKAR NIVARTTI	Leuling
46	THAPA PAYAL SHYAM	Fuel
47	THOOL PANKAJ KISHOR	EB. Ingm
48	THORAT ANIKET BALU	Kanson
49	BANDGARA MANOJA MANOHARA	Mining
50	BANDRE PRASAD RAJU	- Amal
51	BANSODE DIPALI NARAYAN '	Tipul
52	BARWAL BHUMIKA BHARATSING	< B. Bhanks
53	BIRADAR ANIKET ANKUSH	-ALEXAL
54	BIRADAR SADASHIV ANKUSH	Round
55	BODELE PRALAY PREMDAS	tanker .
56	CHAPE YOGESH SHRIMANT	Ages
57	CHIMANKAR HEMANT TIKARAM	The same of the sa
58	CHOLE PREM SHIVAJI	Charles
59	DEORE RUPALI BALIRAM	- Land
60	BANDGARA MANOJA MANOHARA	huming St
61	BANDRE PRASAD RAJU	Fam





Certificate Course Distrubtion Record MBA Second Year:-2021-2022

Course Name; - Softskills.

Sr No.	Name of Student	Signature
1	BHAPKAR SANKET APPA	Shaper
2	CHAUDHARI PALLAVI NARAYAN	anavanes
3	GAIKWAD MUNJA EKNATH	of-it
4	GIRI MANGESH BHIKACHAND	Margen Girna.
5	GORE CHAYA ASHOK	
6	JADHAV SANDIP DEVRAO	Claya.
7	JADHAV SHAILESH VIJAY	Thanail!
8	JAMDADE GOVIND PUNJAREAM	- Chil
9	KOKATE PRITHVIRAJ BADRINATH	Kotle Doothus
10	KURHADE SOMESH YASHWANTRAO	Na - Josephan
11	MORE RAHUL BHIMRAO	Want B. R.
12	NADE ADARSH BABULAL	APC-IV
13	PACHUNDE NITESH GAJANAN	Mites Graines
14	PATKI RENUKA LAKSHMAN	Veneker
15	SHELKE ROHAN SHRIPATI	Cala
16	RAGADE PRAMOD(Repeater)	yeran,
17	BHISE NITIN BABULAL	Biline
18	BHOI PAWAN NARENDRA	3
19	CHOPDE PARMESHWAR BALIRAM	C.R. Baliron
20	DABHADE SHUBHAM SUGANDH	Charles
21	DHANAYAT GAURAV RAMESHWAR	Many, of
22	MATKAR VISHAL BALKRUSHNA	Missa
23	PRADHAN AJAY RAMDAS	Hay Fondas,
24	WAGHMARE SAURABH SURESH	Maket Our
25	BANKAR ANIKET ARUN	Avan
26	BANKAR ASMITÀ ARUN	Coffeend
27	BARVE MAYURI NANDU	PMoury,
28	BEDRE VAISHNAVI MAHESH	Waith Besde.
29	DIGHOLE JYOTI VASANT	- Servil 6p
30	JAGTAP AVINASH SUNIL	Thurt.
31	JAIN VRUSHABH SUNILKUMAR .	Tamph
32	KIRTIKAR KRUSHNA BHIMRAO	Ktishim CAMPUS DI
33	MORE JAYKUMAR SAGAR	(A)Kumar International
34	NIKAM CHAYA DAGDU	A Lund III / Excellence In En





35	NIKAM RAHUL DAGDU	4 Zthul
36	PARDESHI RUSHIKESH NARENDRA	Naverdna
37	PAWAR SHUBAHAM APPARAO	Phonore
38	POWADE VISHAL ANANDRAO	(IV)
39	PULKUNDWAR KAUSTUBH RAMAKANT	Bulling H
40	SINGH NIKITA MANOJ	Nikita '
41	TAMBILE RAINI PRADIP	Bu A
42	UBALE ANAND MILIND	Hound !
43	YENARE PRATIKSHA RAMDAS	- HART
44	SARODE MANGESH GANESH	Pa ul
45	KHAPLE ADITYA VASUDEV	and a
46	KHARAT ANIL EKNATH	Atharof.
47	LAVHERA HARISH VISHNU	Alland
48	SALVE RAHUL LAKSHMIKANT	- infrant
49	SHIRSATH JEEVAN PRABHAKAR	Jiker Chim
50	BALANDE UMESH SONAJI	Bull !
51	DHORKULE VISHAL BABASAHEB	Mal B
52	NANDANE VINAYAK RAMRAO	Aich Mikan
53	NIKAM AISHWARYA GOROBA	Nikarksoy
54	SHINDE PRAVIN SOPAN	Frank n Sypan,
55	VERMA MANOJ KUMAR MANOHARLAL	Ward Verna
56	WAGH ASHISH DEVIDAS	Dreaty.
57	WAGH BHUSHAN TUKARAM	Whan
58	GAJBHAR NAGESH	W. i
59	GAIKWAD PRIYANKA ASHISH	TAC.II
60	HUMBE AVINASH BHIMRAO	A DUIL
61	SONAWANE SHAMAL RAMESH	Same

International Centre of Excellence In Engg. & MGN.T. Aurangabad



Certificate Course Distrubtion Record MBA First Year:-2022-2023.

Course Name; - Excel Advance.

Sr No.	Name of Studentsd	Signature
1	AMBEGAVE BALAJI BHAGWAT	BARaman
2	AUTE VISHVAJIT BALASAHEB	Aut
3	AVACHAR NITIN DATTARAO	KRIHW
4	BAMBOLE MAYURI LAXMAN	Must
5	BHOGE VINOD SANTARAM	Jans
6	CHAVAN PRATHMESH RAVINDRA	Chamel
7	CHIDE AKSAY SHRIRAM	Bholm
8	CHITRE MAYURI BHAGWAT	Markey?
9	DESAI SHEKHAR RAMDAS	1 weekhard
10	DHANAYAT PRATIK CHANDANLAL	Memile
11	GANRAJ MANOJ	Monris.
12	GAVHANE DEEPALI SURYABHAN	austr
13	GAWANDE POOJA BHARAT	P. Dande
14	GHUGE MANOHAR DINKAR	Manstol
15	JADHAV AJAY SURAYBHAN	A- Moura
16	JADHAV DIKSHA GAUTAM	The Charles
17	JADHAV HEMANT LAXMANRAO	
18	JADHAV PRAVIN LAXMANRAO	bomis)
19	JADHAV SAGAR PRAKASH	forakash
20	JAGDHANE SONALI RUPCHAND	(Benede
21	JAGTAP PRAJAKTA RAMBHAU	P. Map
22	JAGTAP SAVITA SANJAY	Sourced
23	KADAM SACHIN NARAYAN	Klackia
24	KAMBALE MILIND BANDUJI	CAMPUS TIRECTOR
25	KAMBLE GOKUL UTTAMRAO	Cuffeet International Centre of
26	KAMBLE SHIRIKANT SHRAVAN	Hamble Aurangabad
27	KANKUTE SWAPNIL LAXMAN	January
28	KAWADE PRADIP VILAS	Ranad



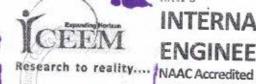
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29	KHEDKAR PRAVIN DILEEP	Tomb
30	KUNTE POOJA TUKARAM	Printe
31	MAGAR AMOL SHIVAJI	Dorol
32	MATHKARI ASMITA ACHUYTRAO	Homite
33	MOREY AKSHAY VASANTRAO	Madam
34	NAVGIRE ASHISH PADMAKAR	1.04
35	NIRHALI KALYANI KISHOR	STOCKET?
36	NIRMAL SWAPNIL DEVENDRA	Kull
37	NIRMAL VEDIKA DEVENDRA	The state of the s
38	PADALKAR NAGESHWAR MARUTI	Mana + 1
39	PANCHALSWATI CHAKRADHAR	Miller
40	PARSODE KIRTI RANJAN	*Rampan
41	PATIL AJAYKUMAR	David
42	PAWAR VISHAL MAROTRAO	Dishel
43	RAJURKAR RUPESH GOVINDRAO	RRGLOST
44	RATHOD DILIP RAMESH	Perthad
45	SADHYE PRAMOD RAMNATH	Damed
46	SALUNKE NEHA SHALIKRAO	Ael e
47	SALVE SUMEET KAILAS	lucial
48	SANJAY VYANKAT RATHOD	Sanyt
49	SARKATE SAGAR PANDURANG	Sagaranduraya
50	SHAIKH PERVEZ RAFIK	1 - Graibs
51	SHANTANU SANJAY MADKAR	St. II
52	SHARMA ABHISHEKH	Dhu.
53	SHELAR BHAGWAN SHIVLAL	- Burg war
54	SHETE SHUBHAM SUBHASH	100
55	SHIKHARE VINOD BHAULAL	SAT
56	SHINGATE PAWAN MOHAN	Aleuraion
57	SHIRSAT VIKAS MHATARDEV	Vikas Marin
58	SONAWANE PRAMOD SIDDHART	Regint
59	SURYAWANSHI PAWAN DEEPAK	- tauseen

CAMPUS DIRECTOR International Centre of Excellence In Enga.

Aurangabad





Certificate Course Distrubtion Record MBA Second Year: 2022-2023.

Course Name; - Time Management.

Sr No.	Name of Studentsd	Signature
1	AUTE VISHVAJIT BALASAHEB	Johnell
2	KANKUTE SWAPNIL LAXMAN	112
3	PADALKAR NAGESHWAR MARUTI	M. wertwo
4	NAVGIRE ASHISH PADMAKAR	Agrista
5	RAJURKAR RUPESH GOVINDRAO	auser.
6	RATHOD DILIP RAMESH	X
7	AMBEGAVE BALAJI BHAGWAT	2.0
8	BAMBOLE MAYURI LAXMAN	Botagnan.
9	CHIDE AKSHAY SHRIRAM	Abetra
10	GAVHANE DEEPALI SURYABHAN	booonli
11	JADHAV AJAY SURAYBHAN	Bank
12	JADHAV HEMANT LAXMANRAO	(3)
13	JADHAV PRAVIN LAXMANRAO	paulo
14	JAGDHANE SONALI RUPCHAND	mad ()
15	JAGTAP PRAJAKTA RAMBHAU	July
16	KADAM SACHIN NARAYAN	(Dollary)
17	KUNTE POOJA TUKARAM	podea
18	MATHKARI ASMITA ACHUYTRAO	San
19	PANCHAL SWATI CHAKRADHAR	
20	SHANTANU SANJAY MADKAR	- Gornians
21	SHIKHARE VINOD BHAULAL	120-1
22	SHINGATE PAWAN MOHAN	1 Day
23	WANKHEDE SATISH SURESHRAO	Satisty (p)
24	PARSODE KIRTI RANJAN	KI87i
25	TAYDE BHUSHAN SATISH	Tarefore
26	AVACHAR NITIN DATTARAO	Next Onternation IREC
27	CHAVAN PRATHMESH RAVINDRA	Parture In Engg. &
28	CHITRE MAYURI BHAGWAT	an augu m



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29	JADHAV SAGAR PRAKASH	1 Jeach
30	KAWADE PRADĮP VILAS	pantép
31	NIRHALI KALYANI KISHOR	Delegari
32	TAKSANDE KOMAL RAJKUMAR	No Part
33	WANAVE GOKUL PADMAKAR	Wanaw
34	BHOGE VINOD SANTARAM	a grander
35	DHANAYAT PRATIK CHANDANLAL	Mario ambala
36	GAWANDE POOJA BHARAT	Design Property
37	KAMBALE MILIND BANDUJI	my July
38	KAMBLE GOKUL UTTAMRAO	1.0000
39	NIRMAL SWAPNIL DEVENDRA	gorn,
40	NIRMAL VEDIKA DEVENDRA	Sattom
41	PAWAR VISHAL MAROTRAO	teke
42	SALVE SUMEET KAILAS	Visnay
43	SHELAR BHAGWAN SHIVLAL	21-10-0
44	SURYAWANSHI PAWAN DEEPAK	Shelleris
15	TRIBHUVAN SIDDHANT RAJU	Political
16	WALUNJ SATYAM BHAGWAN	Mymon
17	DESAI SHEKHAR RAMDAS	Salyan
18	GANRAJ MANOJ SUBHASH	Manual
19	GHUGE MANOHAR DINKAR	Manoher
0	KHEDKAR PRAVIN DILEEP	L onzw
1	MAGAR AMOL SHIVAJI	Marchez
2	SARKATE SAGAR PANDURANG	Garal
3	SHAIKH PERVEZ RAFIK	marve?
4	SHARMA ABHISHEKH	Dutienal
5	SHETE SHUBHAM SUBHASH	sheles
6	TUPE MANGESH BHIMRAO	Tire -
7	JAGTAP SAVITA SANJAY	Santo
8	RATHOD SANJAY VYANKAT	
9	SHAIKH MOHD BAHAUDDIN	aid abouted =